

NAMB/SOUTHEAST
Renewing,
Rebuilding,
And All That **JAZZ**



New Orleans
August 22-26, 2008

NAMB/SOUTHEAST
PROGRAM-AT-A-GLANCE as of 5/9/08

*Schedule subject to change. Most events are included in full registration fees only.
All events take place at the Hilton on the First, Second & Third Floors.*

Friday, August 22

8:00 AM-6:00 PM **NAMB Committee Meetings** For more info, go to: www.namb.org/nambsoutheast
8:00 AM-5:00 PM **EDUCATION SESSIONS – ADDITIONAL FEE:** \$20 Supply Fee per person per course and advance registration required.

- **NAMBits Intro**, (8 CEs) Melrose (by invitation only)
- **ABCs of FHA, #1040**, (8 CEs) HEC-B Room

2:00 PM-6:00 PM **Registration**, First Floor

Saturday, August 23

7:30 AM-5:00 PM **Registration**, First Floor
8:00 AM-Noon **EDUCATION SESSION – ADDITIONAL FEE:** \$20 Supply Fee per person per course and advance registration required.

- **203K, #1050** (M&T Bank) (4 CEs) Rosedown

8:00 AM-5:00 PM **EDUCATION SESSIONS – ADDITIONAL FEE:** \$20 Supply Fee per person per course and advance registration required.

- **NAMBits Intro** (8CEs) Oak Alley
- **Protect Your Business: The Customer, the Law and You, #3010** (8 CEs) Elmwood

9:00 AM-3:00 PM **Professional Certification Workshop & Luncheon**, Belle Chase
ADDITIONAL FEE: \$150 per person and advance registration required.

EXHIBITOR SCHEDULE

EXHIBITOR SETUP
Sun., Aug. 24, 2008
2:00 p.m. – 6:00 p.m.

Mon., Aug. 25, 2008
8:00 a.m. – Noon

WALK THROUGH & INSPECTION BY FIRE MARSHALL

Mon., Aug. 25, 2008
2:00 p.m.

SHOW HOURS
Mon., Aug. 25, 2008
4:00 p.m. – 7:00 p.m.

Tues., Aug. 26, 2008
1:00 p.m. – 6:00 p.m.

DISMANTLE HOURS
Tues., Aug. 26, 2008
6:00 p.m. – 11:00 p.m.

Wed., Aug. 27, 2008
8:00 a.m. – Noon

SYMPOSIUM – LESSONS LEARNED: THE POWER OF PARTNERSHIPS

Included with full registrations only – FOR NON-REGISTRANTS, ADDITIONAL FEE: \$199 per person and advance registration required.

8:00 AM-8:30 AM **Networking Continental Breakfast**, HEC-B Room
8:45 AM-Noon **Symposium – Lessons Learned: The Power of Partnerships**, HEC-B Room
Morning Facilitator: Don Fader, CRMS
An opportunity to discuss with industry experts the hottest topics in 2008 and get the tools you need to succeed.
8:45 AM-9:45 AM *How to Become a FHA Broker*, John Councilman, CMC, CRMS
9:45 AM-10:45 AM *GSE Update*, Representatives from Fannie Mae and Freddie Mac
10:45 AM-11:15 AM *Refreshment Break & Networking Opportunity*
11:15 AM-12:15 PM *Government Affairs Update*, Representatives from the NAMB Government Affairs Committee and invited guests
12:30 PM-2:00 PM **Symposium Networking Luncheon** with Charles Marshall, *Finding Humor in the Minutiae of Life*, HEC-B Room **Sponsored by: Indymac Bank**
2:15 PM-5:45 PM **Symposium – Lessons Learned: The Power of Partnerships Continues**
Afternoon Facilitator: JoLee Gudmundson
2:15 PM-3:15 PM *How to be an Effective Board Member*, Patrice Yamato, CRMS
3:15 PM-4:15 PM *Everything YOU Need to Know About Foreclosures & Short Sales*, Victoria Johnson
4:15-4:45 PM *Refreshment Break & Networking Opportunity*
4:45 PM-5:45 PM *How Can I Get Involved with Commercial Loans*, Art Swiatkowski
5:00 PM-6:00 PM **VIP Reception** for *Symposium Participants, Board & invited guests*, Versailles

Noon-5:00 PM **Board Lunch and Meeting**, Jefferson Ballroom
1:00 PM-5:00 PM **EDUCATION SESSIONS – ADDITIONAL FEE:** \$20 Supply Fee per person per course and advance registration required.

- **Renovation Lending, #1060** (M&T Bank) (4 CEs) Rosedown



Sunday, August 24

- 7:00 AM-6:00 PM **Registration**, First Floor
- 8:00 AM-9:30 AM **State Executive Directors Meeting**, Rosedown
- 9:30 AM-1:00 PM **Delegate Council Meeting**, Versailles Ballroom
- 1:00 PM-3:00 PM **Delegate Council Roundtable Luncheon**
Choice of three **HOT** topics including representatives from Government Affairs, Membership & Education, Rosedown, Magnolia & Jasperwood
- 1:30 PM-5:30 PM **EDUCATION SESSIONS – ADDITIONAL FEE: \$20 Supply Fee per person per course and advance registration required.**
- **Nation's Fair Lending Laws, #2010** (4 CEs) Belle Chase
 - **VA (new pilot course) #1100** (4 CEs) Elmwood
- 3:30 PM-5:30 PM **EDUCATION SESSIONS – ADDITIONAL FEE: \$20 Supply Fee per person per course and advance registration required.**
- **Intro to Ethics: Case Study, #4011** (2 CEs) Rosedown
 - **Identity Theft, #3070** (2 CEs) Jasperwood
 - **ABCs of Conventional Lending, #1110** (Fannie Mae) (2 CEs) Oak Alley
- 5:30 PM-7:00 PM **NAMPAC Event**, Versailles Ballroom

Monday, August 25

- 7:00 AM-7:00 PM **Registration**, First Floor
- 8:00 AM-9:00 AM **Special Session: What is a NAMB Commercial Mortgage Professional Member?** Belle Chase
Representatives from the *NEW* Commercial Committee will be on hand to discuss this exciting new program
- 8:15 AM-8:45 AM **Networking Breakfast**, Napoleon Ballroom
- 9:00 AM-11:30 AM **Roundtable Discussions – Lessons Learned: Building Successful Relationships**, Napoleon Ballroom
Michael L. Stahl, Motivational Concepts
It isn't the events that have the most meaning, but the individuals we effect and who effect us. When people work together, great things happen. For those of you who have been fighting the battle you know this has been a very frustrating and difficult year. Facilitator Michael Stahl, with your assistance, will answer the timely question – **Where Do We Go From Here?** With your combined commitment, enthusiasm and excitement – together we can make a difference!
- 12:30 PM-4:30 PM **EDUCATION SESSIONS – ADDITIONAL FEE: \$20 Supply Fee per person per course and advance registration required.**
- **Truth in Lending Act (TILA), #2030** (4 CEs) Jasperwood
 - **Commercial 101, #5040** (4 CEs) Magnolia,
 - **Shut the door on Fraud, #3030** (4 CEs) Elmwood
- 1:30 PM-4:30 PM **EDUCATION SESSION – ADDITIONAL FEE: \$20 Supply Fee per person per course and advance registration required.**
- **RML Module 3 (pilot course), #1013** (3 CEs) Rosedown
- 1:00 PM-2:45 PM **Industry Partners Broker Workshops**
- **Fannie Mae**, Oak Alley
 - **Realizing Possibilities in a Changing Market, Freddie Mac**, Belle Chase
- 4:00 PM-7:00 PM **Exhibit Hall Preview & Opening Reception**, Grand Ballroom & Foyer

Tuesday, August 26

- 8:00 AM-Noon **EDUCATION SESSIONS – ADDITIONAL FEE: \$20 Supply Fee per person per course and advance registration required.**
- **Analysis of the Self-Employed Borrower, #3060** (4 CEs) Elmwood
 - **Shedding Light on Credit Scoring, #3020** (4 CEs) Belle Chase
- 8:00 AM-10:30 AM **Mini-Commercial Workshop for Residential Brokers**, Oak Alley
A **Beyond the Basics** program designed as a follow-up to the Education Session: Commercial 101 being offered on Monday afternoon. Find out how to market yourself as a residential/commercial resource and much, much more! CEs are not available for this workshop.
- 8:00 AM-6:00 PM **Registration**, First Floor
- 9:00 AM-11:00 AM **Leadership Forum: Visions for the Future**, HEC Ballroom A & B
Open to all paid attendees
Facilitator: Penny Fagan, CRMS
Join with **Marc Savitt, CRMS**, NAMB's 2008-2009 President, and other key industry experts for an inspiring and thought-provoking "open" discussion. If you are a mortgage professional, lender or other affiliated vendor, you won't want to miss this exciting session.
- 11:00 AM-12:45 PM **Industry Partners Broker Workshops**
- **Think Wells Fargo and Stay in the Race, Wells Fargo Home Mortgage**, Jasperwood
 - **To Be or Not To Be (an independent mortgage broker)? That is the Question., 1st Metropolitan Mortgage**, Rosedown
 - **Silver Hill**, Magnolia
 - **InterBay**, Oak Alley
- 1:00 PM-6:00 PM **Exhibit Hall Open**, Grand Ballroom